INTERVIEW GUIDE

Ref.: UM.TNC2/UMREC\_1485

STARTER Ice breaking question

* how long they have been in the company, job title, years in sector

SECTION 1: General Approach

* Does the firm align with an established framework, such as the UNPRI?
* Does the firm believe that considering ESG factors through mangrove programs will help create value?
* What is the firm’s management view on the value of mangrove-related programs for its ESG profile?

SECTION 2: Goals/Drivers

* What motivated the firm to consider contributing towards mangrove protection?
  + (Establish type and quality of contribution)
* What goals are the firm trying to accomplish by creating this programme?
* Can you describe what kind of value is being created here?
  + How do you measure this?
  + /is there a reason why you don’t monitor or collect results
  + /value of non-mangrove-related project, ie benefits of doing.
* Is the firm trying to identify risk, opportunities, or both in value creation?

SECTION 3: Roles and Responsibilities

* What resources will be dedicated to ensuring proper implementation of the programme?
* Who will be responsible for implementing the programme?
  + (May need questions in advance)
  + (Details of actual programmes, success criterias, finan contribution,
* Who will provide training to staff members?

SECTION 4: Implementation

* How will the firm integrate the outputs from mangrove protection into its due diligence review?
* How will the firm engage companies’ management team on mangrove protection issues?
* What data will be provided to regulatory authorities?

SECTION 5: Continuity

* What do you think is the main rationale for looking at sustainable programmes?
* If yes, could you specify which other considerations are reflected in your business policy? In what form is this commitment towards ESG expressed?
* Are you aware of any other incentives or obstacle(s) with a significant impact?
* Would you consider further increase in sustainable investments if market or regulatory conditions for sustainable investment would be more favourable?

\*Additional questions needed on financing mechanisms (ie what do they use to engage with mangrove programmes - funds, resources, carbon credits)?

*/if answer no, would you be interested?*

ENDING:

* Can you recommend anyone who would suitable for us to interview?