

Efficiency, Equality and Labelling: An Experimental Investigation of Focal Points in Explicit Bargaining

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Guide to the Online Material

This document describes the content of the AER_2012_0266_data.zip folder.

Data

The main data generated by the experiment are provided in two formats:

- Microsoft Excel spreadsheet (“Explicit_bargaining_data.xlsx”), which also explains the content of each variable – see comments on variables’ names in the first row of the table;
- STATA data file (“Explicit_bargaining_data.dta”).

In these files, each row refers to a pair playing one game.

The file “Explicit_bargaining_data_bySbj.dta” contains subject data that are used to compute the participants’ earnings from the experiment.

The zip folder “DynamicBT_Claims_Subject_Level.zip” contains the data that are used for the analysis reported in Table A.4.5 and Table A.4.8 in the Online Appendix.

Data analysis

Most of the analysis can be carried out using the STATA do file “Explicit_bargaining_analysis.do”. Please, read the notes at the beginning of the do file before executing.

This file produces the data reported in the paper and the online Appendix, except for Tables A.4.5 and A.4.8.

For Table A.4.5, refer to the “Appendix_A_4_5.zip” folder, which contains both a STATA do file and its output.

For Table A.4.8, refer to the STATA do file file “Appendix_A_4_8.do”.

Experimental software

The experiment was run using the following z-tree treatment files:

- “Bargaining_Table_Set_I.ztt” and “Bargaining_Table_Set_I.ztt” for the Main Treatment;
- “Bargaining_Table_Control.ztt” for the Control Treatment.

The games that were played for real to determine the participants’ payments were displayed using the file “Bargaining_Table_Results.ztt”.

These programs should work with any multiple of four subjects. Anyone who wants to skip the instructions should set the number of practice periods in the Set I, Set II and Control files at zero in the Background.

For more information about z-tree see <http://www.iew.uzh.ch/ztree/index.php>