

## Exit Survey

Session ID: \_\_\_\_\_

ID#: \_\_\_\_\_

1. Generally speaking, would you say that people can be trusted or that you can't be too careful in dealing with people? Circle the answer that you most agree with.

People can almost always be trusted

People can usually be trusted

You usually can't be too careful in dealing with people

You almost always can't be too careful in dealing with people

2. Do you think most people would try to take advantage of you if they got a chance, or would they try to be fair? Circle the answer that you most agree with.

Would take advantage of you

Would try to be fair

3. Would you say that most of the time people try to be helpful, or that they are mostly just looking out for themselves? Circle the answer that you most agree with.

Try to be helpful

Just look out for themselves

4. "How do you see yourself? As it relates to your business, are you a person who is fully prepared to take risks or do you try to avoid taking risks? Please tick a box on the scale where 0 means 'risk averse' and 10 means 'fully prepared to take risks.' You can use the values in between to make your estimate.

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0      1      2      3      4      5      6      7      8      9      10

5. When you arrived today, how much did you expect to earn from participating in the experiment? ..... Rs. \_\_\_\_\_
6. What business are you in? \_\_\_\_\_
7. What is your **personal** weekly income? ..... Rs. \_\_\_\_\_  
[or is this daily income? Is this "personal" or "household"?]
8. How many years have you been a borrower? ..... \_\_\_\_\_
9. How large is your loan? ..... Rs. \_\_\_\_\_

10. Have you ever had a bad week when you were unable to make your loan payment? ..... Yes No
- Did others in your joint liability group help make your payment for you? ..... Yes No
11. Have you ever had to help out someone in your joint liability group who couldn't make her weekly payment? ..... Yes No
- Did they repay you? ..... Yes No
- [Can you double check the translations on 10 & 11]*
12. When you were playing the games, were your choices when you played by yourself the same or different than when you were matched with someone else? ..... Same Different
13. When you played games where you were matched with someone else, do you think your partner was fair? Circle the answer you most agree with.
- Yes, my partner was fair.
- No, my partner tried to take advantage of me.
- [Is this right?]*